

SPEAKER KIT

Ishan Galapathy

Unlock the hidden capacity already inside
your organisation.

Operational Excellence Strategist

Keynote Speaker

Bestselling Author





ABOUT ISHAN

How do you achieve extraordinary results without exhausting your people?

For nearly three decades, Ishan Galapathy has helped organisations answer that one deceptively simple question.

An internationally recognised thought leader in Operational Excellence, his work centres on a powerful realisation. Excellence in productivity is not achieved through investments in technology and automation alone, but by involving and empowering people to improve the processes they own.

Ishan's leadership journey includes senior regional and global Operational Excellence roles with organisations including Kellogg's and Arnott's. Equally comfortable discussing strategy in the boardroom and solving problems on the factory floor, he combines engineering precision, commercial insight and operational expertise to help organisations unlock their potential.

MEDIA FEATURES

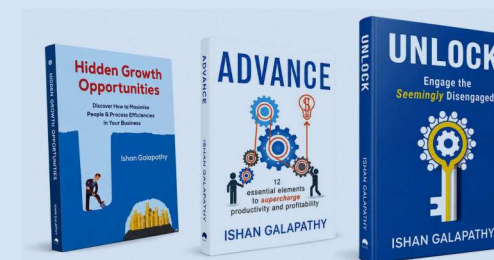


FINANCIAL REVIEW

AUTHOR OF THREE BUSINESS BOOKS

UNLOCK, ADVANCE and Hidden Growth Opportunities

Including two Amazon bestsellers.



"Ishan is a truly gifted communicator, nuanced, intuitive, and thoroughly entertaining. He has a way of breaking down the complex issues. It's an art form!"

Senior Event Manager · Hannover Fairs Australia

Unlocking Excellence

How ordinary teams deliver extraordinary results

THE OPPORTUNITY

Leaders often ask how to get better results from their teams. The biggest barrier is not lack of effort.

Teams are often busy, committed and working hard. Despite investments in technology, automation and systems, many teams struggle to achieve the results they want. So, then the question should be what is preventing them from delivering their best despite hard work.

AUDIENCE OUTCOME

Drawing on nearly three decades of experience, Ishan Galapathy reveals the hidden forces that undermine team productivity and how to tackle them. Audiences leave equipped with practical actions to unleash the untapped potential in their own teams.

AUDIENCES WILL DISCOVER

Through practical insights, compelling stories and case studies, audiences will discover:

- How to identify the hidden inefficiencies that erode performance.
- How to unlock latent team capacity.
- A simple framework to align priorities that matter most.
- How to improve engagement through meaningful involvement.
- The art of delivering better results without working harder.

WHAT AUDIENCES SAY

"An absolutely thought provoking, interactive and engaging presentation."

ANZ Director Sales & Commercial Strategy · Oracle

"Ishan has an ability to build trust and connection from the moment he steps in to the room. His energy and authenticity elevate every session leaving the audience inspired and ready to take action."

Australasian Supply Chain & Logistics Association (ASCLA)

Bring Unlocking Excellence to your next event

An ideal stand-alone conference keynote or an extended half-day or full-day program.

BOOK ISHAN

0400 820 780

Insights

Cut through the noise and think beyond the numbers

THE OPPORTUNITY

We've never had more data at our fingertips, so why are so many organisations still flying blind?

Dashboards are multiplying. Reports are getting longer. And now AI can analyse enormous amounts of information in seconds. Yet more data does not automatically create better insights, and more analysis does not guarantee better decisions.

AUDIENCE OUTCOME

The real advantage lies in knowing what matters, why it matters and what to do about it. This keynote challenges audiences to move beyond simply reporting the numbers and develop the commercial judgement to see what those numbers mean for the business. It's about learning to see the business through the data, with a Board-level mindset.

AUDIENCES WILL DISCOVER

Audiences will learn how to:

- Cut through the noise to identify the signals, patterns and information that genuinely matter.
- Turn analysis into insights by connecting data to business priorities, risks, opportunities and outcomes.
- Think beyond the numbers to develop stronger commercial judgement and contribute with a Board-level perspective.

WHY IT MATTERS

"AI can process the data. Dashboards can display it. But neither guarantees insights. The competitive advantage increasingly belongs to people who can ask better questions, make sense of what they see, and turn information into better decisions."

"Don't just analyse the data. Learn to see the business through it."

Bring Insights to your next event

An ideal stand-alone conference keynote or an extended half-day or full-day program.

BOOK ISHAN

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The Art of Simplifying

Seeing reality before it's too late

THE OPPORTUNITY

Most organisational problems aren't complicated. They're overcomplicated.

We are surrounded by data, dashboards, frameworks and initiatives. Yet progress is slow, decisions feel heavy and results are delayed. Capable teams stall not through lack of effort, but because complexity hides reality.

AUDIENCE OUTCOME

Breakthroughs occur when clarity, reality and capability align. Focus on what matters. See what is really happening. Enable people to succeed, everything else becomes easier. Reality always wins; the advantage belongs to those who see it early.

AUDIENCES WILL DISCOVER

Case studies from aviation, healthcare, engineering and sport reveal a pattern hiding in plain sight: those who succeed simplify sooner. Audiences will learn how to:

- Simplify competing priorities and focus on what matters most.
- See problems, risks and opportunities earlier by separating reality from assumptions.
- Create the conditions for themselves and others to perform at their best.

WHAT AUDIENCES SAY

"Ishan was extremely engaging. The session was interactive and had participants really trying to imagine and grapple with the 'what if'."

Lean Manager · Thales

"Ishan is an engaging speaker and facilitator who helps teams to uncover issues, problem solve and unleash their potential."

L&D Manager · L'ORÉAL ANZ

Bring The Art of Simplifying to your next event

An ideal stand-alone conference keynote or an extended half-day or full-day program.

BOOK ISHAN

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TESTIMONIALS

What audiences and clients say

"Ishan has an ability to build trust and connection from the moment he steps in to the room. His energy and authenticity elevate every session leaving the audience inspired and ready to take action."

Board Chair · Australasian Supply Chain & Logistics Association (ASCLA)

"Ishan was extremely engaging. The session was interactive and had participants really trying to imagine and grapple with the 'what if'."

Lean Manager · Thales

"Valuable, informative and engaging."

Head of Operations · Nudie Juice

"Ishan's ability to simplify complex concepts and engage participants was outstanding."

President · Association for Manufacturing Excellence (AME)

"Ishan is a truly gifted communicator, nuanced, intuitive, and thoroughly entertaining. He has a way of breaking down the complex issues. It's an art form!"

Senior Event Manager · Hannover Fairs Australia

"Ishan can communicate the intricacies of the industry in simple and pragmatic ways."

General Manager · Inside FMCG

"Ishan's insights into improving efficiencies and engaging people to do their best work had concrete take aways that I was able to put into use immediately."

Deputy President · CPA Australia

"He was right on topic, with good clear advice and thought-provoking ideas with actionable points to take away. Loved the energy, focus, passion and knowledge."

Director · The Marketing Advantage Australia

"An absolutely thought provoking, interactive and engaging presentation."

ANZ Director Sales & Commercial Strategy · Oracle

TRUSTED BY LEADING ORGANISATIONS



BOOKING

Bring Ishan to your next event

Keynotes that unlock people, performance and extraordinary results.

Conference keynote

A stand-alone keynote that sets the tone for the day and sends every delegate home with practical actions.

Half-day program

The keynote extended into facilitated work, so leaders apply the thinking to their own operation.

Full-day program

A full day for leadership teams: diagnose the barriers, align priorities and leave with an agreed plan.

CHOOSE A KEYNOTE

Unlocking Excellence

How ordinary teams deliver extraordinary results

Insights

Cut through the noise and think beyond the numbers

The Art of Simplifying

Seeing reality before it's too late

"Ishan has a way of breaking down the complex issues. It's an art form!"

Senior Event Manager · Hannover
Fairs Australia



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