



Insights
2019

EXOR

LEADERSHIP AND PRODUCTIVITY SPEAKER

Let's shift your team's collective productivity



RISING ABOVE CHAOS

The essential keynote to lead your team out of the day-to-day chaos and into a journey of collective productivity.

Business teams are getting distracted and detoured as they face the same or similar issues day in, day out. Exhausted and frustrated teams, burdened with multiple initiatives to implement, struggle to get traction with only a few engaged individuals pulling the weight.

With his extensive Asia Pacific Operational Excellence experience in the fast-paced manufacturing sector, Ishan Galapathy has unique insights on how to deliver exceptional results, year-on-year.

From this high-energy, inspirational and compelling session you and your team will:

- Understand the common pitfalls of why businesses often don't get the best from their teams.
- Explore why teams often make a start on projects & initiatives, yet most are not completed effectively, if at all.
- Learn the fundamental structures, processes and practices of effective communication to keep your team focused on top of the daily noise.

**"Highly recommend
as a speaker."**

Ruth Hogan, Chief Editor, Inside FMCG



Watch Show Reel



ABOUT ISHAN

Ishan has a wealth of knowledge in the field of Organisational Productivity, working across six countries, over two decades, for multi-nationals such as Kellogg's and Arnotts. He uses this diverse cultural experience to connect his message effectively to his audiences.

In his last corporate role, Ishan was part of the global team that developed Kellogg's global Manufacturing Excellence program. He draws from this experience to share insights on how any team, business or organisation can commence a real journey to excellence.

As a published author, an award-winning Toastmasters speaker and a Six Sigma black-belt with Asia Pacific experience, Ishan is a true industry expert in the field of Organisational Productivity. From this unique position not only does Ishan inspire people to implement change effectively, but also provide them with actionable tips that can make an immediate difference to their teams.

"Ishan can communicate intricacies in simple and pragmatic ways."

Nick Foster, General Manager, Octomedia



Watch Show Reel



"Ishan developed an immediate rapport with the audience and kept them engaged throughout his entire presentation. His delivery and content was clear, concise and on point."

Peter Stewart, Principal Lawyer / Director,
Coleman Greig Lawyers

"He was right on topic, with good clear advice and thought-provoking ideas with actionable points to take away. Loved the energy, focus, passion and knowledge."

Karen Varker, General Manager, Marketing Advantage

"An absolutely thought provoking, interactive and engaging presentation."

Shree Balachandran, Director, Sales Strategy, Oracle

"Engaging and funny. Ishan captivated the audience."

Sara Ellis-Jack, Retail & Supply Chain
Portfolio Lead, Akolade.



INTERACTIVE MASTER CLASSES

Embed the lessons and maximise the impact from Ishan's inspiring keynote with a Master Class. Take your conference to another level with one of the following workshops:

1. COLLECTIVE PRODUCTIVITY: *Experience the true meaning of team synergy*

We are great at developing strategic plans, yet many struggle to implement them effectively. Find out what it will take to turn your business strategy into real action through "collective productivity". Being productive individuals can have a big impact... imagine the results when the entire team excels productively together!

2. DON'T JUST START. FINISH: *The art of nailing every initiative, each quarter, year-on-year.*

Often teams make a good start on projects, but most don't see them through to relish in the rewards. Utilise Ishan's absolute core skill of structured problem-solving and his Six Sigma black belt expertise. Learn how to not only effectively prioritise and launch the right initiatives, but also take away practical tips to efficiently close them out exceeding expectations.

3. WINNING TEAMS: *How winning teams take action and hold each other accountable.*

Teams are getting distracted and detoured as they face the same or similar issues day in, day out. Implement the right structures, processes and disciplines to effectively capture actions and hold each other accountable as a team, on a daily basis. Set and align on the priorities and remove ambiguity using simple yet highly effective methods.



SPEAKING AT INDUSTRY EVENTS

"Ishan brings great passion to his presentations with a very engaging style, bringing the audience along with him."

Ross Kennedy – President, CTPM

"Ishan was insightful, informative and engaging. We received extremely positive feedback"

Stephen Montague, Snr Recruitment Manager ,
Six Degrees Executive

TOPICS FOR INDUSTRY EVENTS

TOPIC 1: BASIC CONCEPTS FOR BIG BOTTOM-LINE IMPACT

Despite business improvement methodologies such as Lean manufacturing, Six Sigma, TPM and many others have been available for more than half a century, businesses still struggle to improve profitability year-on-year. Explore what we're doing wrong and learn how to effectively implement the basic concepts to make a positive impact on your business.

TOPIC 2: OPERATIONAL EXCELLENCE IN THE INDUSTRY4.0 ERA

Operational Excellence (OpEx) provides a framework to move businesses forward. The fourth industrial revolution, termed Industry4.0, promises to advance the manufacturing sector with the Internet-of-Things (IoT), big data and cyber-physical systems. Some concerns about the hype around Industry4.0 that require addressing are: Is this a silver bullet? Are we ready to embrace this technology? Will the same basic OpEx principles still apply?

TOPIC 3: WHAT TO DO TODAY TO GET THE BEST OF INDUSTRY4.0 TOMORROW

For many business leaders, reducing manufacturing costs seems like fighting a losing battle. With the cost of introducing advanced technologies and automation solutions reducing significantly, many explore these often as the last resort to remain competitive in Australia. However, is your business ready to embrace these concepts? Are you simply looking to reduce costs in desperation? What can you do today to make the most of tomorrow's Industry4.0 technology?





BOOK ISHAN

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